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62,25 1921

AINSWORTH-BOONE CO.

SUCCESSORS TO
AINSWORTH BROS. & CO.



**PURE
BRED
SEED
CORN**

A detailed illustration of a cornfield. In the foreground, several corn stalks with long, pointed leaves are shown. In the background, a large, multi-story farm building with a prominent cupola is visible. A dirt road or path runs through the middle of the field, leading towards the building. The scene is set in a rural, agricultural landscape.

KENTLAND — INDIANA

OUR SEED CORN DRYING PLANT



VENTILATING
DOORS CLOSED



VENTILATING
DOORS OPENED

FOREWORD

Lower Grain Prices! These days of reconstruction have first affected the farmer and to offset these conditions it is necessary for him to produce absolutely every bushel of corn possible for a given number of acres.

For this reason alone he should not plant a single grain of corn that is of uncertain vitality and germination. Our corn carries the usual guarantee — 95% germination or money back — and by this we mean 95%-100% of strong, vigorous sprouts.

Strong vitality in seed corn is just as important as perfect germination. We are the only firm using a wind blast to dry our seed, thus forcing the fresh air through the corn, making our drying system perfect and giving our seed that vigor and vitality that so distinguishes it from other seed. It is strong, vigorous sprouts that make bumper crops.

We believe that this year above all previous years you should order Ainsworth-Boone Pure Bred Seed Corn. We offer the finest quality of corn that has ever been put in our drying plant. Our methods, hereinafter described, have been improved and we want you to share a portion of the dividends that result from the extreme care and thought expended in preparing the highest grade of seed corn possible to produce.

It's dollars you want and must have. We have added them to the incomes of thousands of farmers. Why not you?

Sincerely,

Ainsworth - Boone Co.

Our Drying Plant

Modern farmers do not need to be told of the necessity of proper care of seed corn. They have had too many expensive reminders. Moisture in seed corn must come out and this process must take place under ideal conditions, low humidity, proper temperature and plenty of ventilation.

Our drying plant incorporates these ideas and to attain such an end we have spared no expense and have constantly added to our equipment to obtain more perfect results.

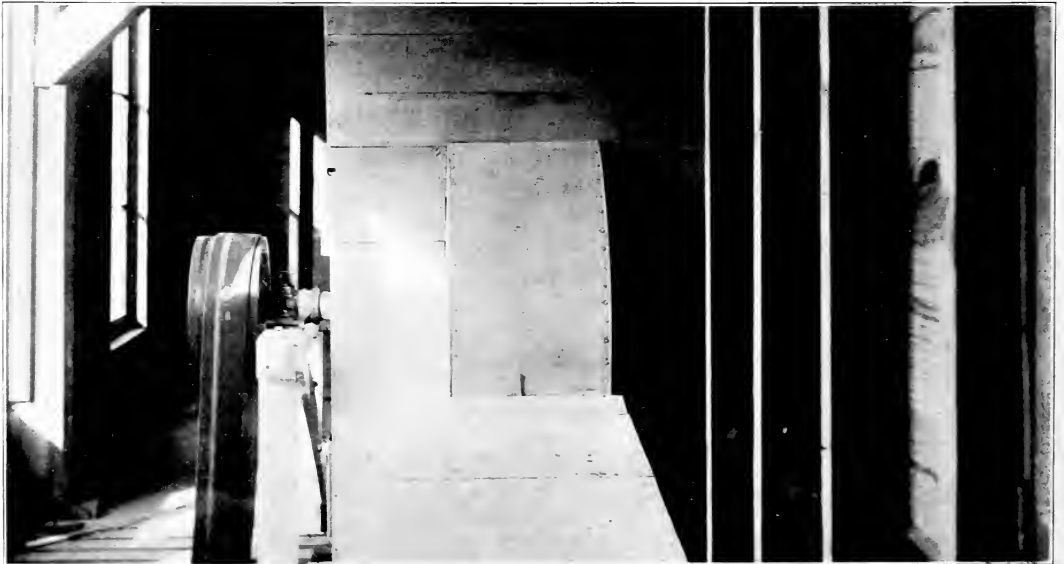
Vitality in seed is more important than germination. Common seed will germinate 90%. Vigorous sprouts produce bumper crops. It is our scientific method of drying that gives our seed that vigor and vitality that so distinguishes it from other seed. Our plant is the most modern and best equipped seed corn drying plant in the United States.

This year in addition to our three enormous drying furnaces, our slatted floors, three hundred windows and doors and roof ventilators, we have added a large exhaust fan that blows a continuous blast of fresh air through the drying cribs. This fan is of such capacity as to permit a complete change of air in the plant every hour. An illustration of this fan will be found below.

To our knowledge we are the only firm using a cool blast for removing the moisture from our seed, and we have a firm conviction that this fan will be an innovation in the drying of seed corn.

This year we have carefully selected our seed for type, trueness to standards and quality, and we believe that our old customers will be further pleased with our efforts and our new customers will become staunch friends.

It is our pleasure to show our friends through our drying plant at any time. We invite you to Kentland.



This Drying Fan has a Capacity of 32,000 cu. ft. of Air per Minute

AINSWORTH-BOONE CO.

OUTYIELDS CORN DRIED BY THE OLD-FASHIONED METHODS

Kentland, Ind., Nov. 1, 1920.

Ainsworth-Boone Co.,
Kentland, Indiana
Gentlemen:

For the last three years I have purchased all the seed required in my planting from your firm. This year my crop was raised without any rain from planting to maturity, but in spite of these adversities my crop yielded about 60 bushels per acre which is approximately 20 bushels better than was raised by some of my neighbors who used their own seed selection and planted on even better land than mine.

I am firmly convinced that the best investment any farmer can make is to buy your seed corn year after year, as I find it always out-yields corn dried by the old-fashioned methods.

Very truly,

J. C. SELL

YIELDED BETTER THAN HIS OWN SEED

Kentland, Ind., Oct. 2, 1920.

Ainsworth-Boone Co.
Kentland, Indiana
Dear Sirs:

In answering your letter will say the appearance and grading was good; matured fine. I expect the yield to be greater than from my other fields in which I planted my own seed.

Will also add I am not saving a single ear of seed corn this year, but shall get all my seed from your company as it has my own saving outclassed.

Yours truly,

RALPH MAJOR

READ THIS LETTER!

Kentland, Ind., Nov. 1, 1920.

Ainsworth-Boone Co.
Kentland, Indiana
Gentlemen:

We have been using your seed ever since your seed corn business has been established here.

Your plan of selecting seed ears from the highest yielding rows of ear-to-row breeding plots; husking with picking bags, ears from stalks that have produced the most good corn; and your method of storing, drying, shelling and grading has had a tendency to produce a much better stand of vigorous young corn plants than we ever had before.

Your varieties, also, seem especially high yielding and well adapted to this climate and our soil conditions.

Very respectfully,
CHESNEY HATCH

EXCEEDED EXPECTATIONS

Sheldon, Ill., Oct. 4, 1920.

Ainsworth-Boone Co.
Kentland, Indiana
Gentlemen:

In reply to your letter of September 21st, I was well pleased with the appearance and grading or would not have purchased same. The maturing was excellent and corn compares very favorably with other corn in this vicinity.

I can say that the corn exceeded my expectations and that I am certainly well pleased with my seed corn in every respect.

I am assured that with the facilities you have for caring for seed corn it does not pay me to bother with picking my own seed. In fact I think counting my time I would lose money to pick my own corn.

Yours very truly,
LESLIE P. HOLLOWAY



View Showing Ventilators in Roof. These Ventilators Carry Off the Moisture on Cold, Damp Days When Windows and Ventilating Doors Must Be Closed

A-B Seed Is Guaranteed

Page 3



Seed Corn From Kentland

Our mammoth Seed Corn Drying Plant is located at Kentland, Indiana. The town of Kentland has long been noted for the fact that it is a seed corn center. It is the county seat of Newton County, Indiana; three miles from Benton County, the largest corn producing county in the state; four miles from Illinois border.

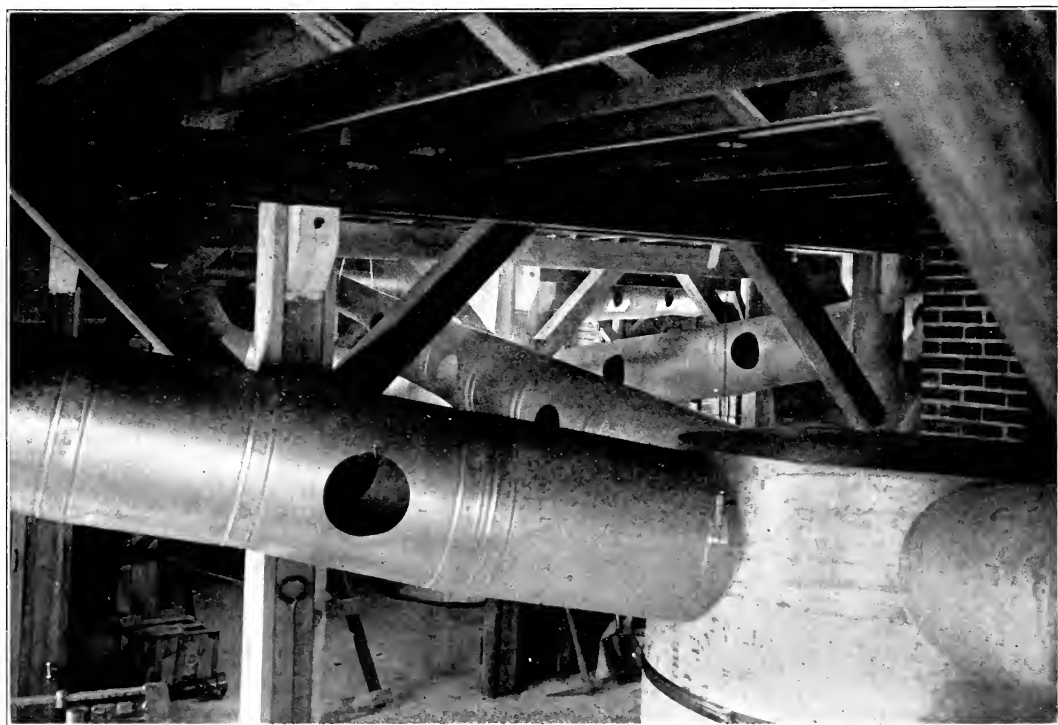
The soil is admirably suited for the production of splendid corn, and corn is the principal crop. It is a well drained, brown sandy silt loam. The community is progressive, the land is farmed intensively but it is scientifically rotated; the corn is of a hardy variety and will grow in any portion of Indiana, Illinois, Ohio or any other state in our latitude.

Kentland is at the intersection of the New York Central and Pennsylvania lines. These railroads give us splendid shipping facilities north, south, east and west.

In addition to our railroad facilities we are also located at the intersection of two state highways, "The Adeway" and "Corn Belt" trails.

Many of our customers prefer to place their orders early and drive to Kentland at the time of planting, thus eliminating the uncertainty of freight or express shipments.

We want you to feel at liberty to come to our drying plant at Kentland at any time. We enjoy having you with us and you will benefit by the experience.



View Showing Heating System. The Heat Is Uniformly Distributed Under the Entire First Floor

Field Selecting Seed Corn

We have set a precedent among seed corn exponents in many of our methods. Every fall just as soon as our corn is matured we send out experienced men who are efficient in judging type and quality. These men pick the seed that we plant next spring, the early corn is picked while there is a marked distinction between early and later ears and therefore we maintain our early varieties. The later varieties are picked in the same way according to results desired. This seed comprises the basis for our next year's crop so you can always rely on our being prepared to furnish your seed corn year after year.



Field Selecting from Breeding Plots

YIELDED BETTER THAN ANY OTHER CORN IN LOCALITY

R. F. D. No. 1, Argos, Ind.,
Sept. 27, 1920.

Ainsworth-Boone Co.
Kentland, Indiana
Gentlemen:

The appearance and grading of the corn that we bought of you were excellent.

It was planted about the middle of May and I think every grain came up. It had excellent growing conditions until it began to ear out and then we had a period of about eight weeks with no rain at all which, of course, reduced the yield about one half. It did good though at that for we filled our 12x30 silo off of a little less than six acres. The corn came up to our highest expectations and yielded better than any other corn in our locality.

Yours truly,
MILLER J. REED

MORE HEALTHY THAN HOME GROWN CORN

Union City, Ind., Sept. 27, 1920.

Ainsworth-Boone Co.
Kentland, Indiana

Gentlemen:

In answer to your letter asking about the success of seed corn purchased from Ainsworth-Boone Co. by us, I wish to say that we received the corn in fine condition and in well-graded form. The grains matured into good, hearty sprouts and from the beginning this corn showed a healthier stock than home grown corn. In this locality we have had normal weather conditions and the corn crop in general will be good.

In our judgment your corn will be at least 20% better than home grown corn which is planted in the same field.

Yours truly,
R. F. D. No. 6

Yours truly,
J. B. DENLINGER

A-B Seed Is Guaranteed

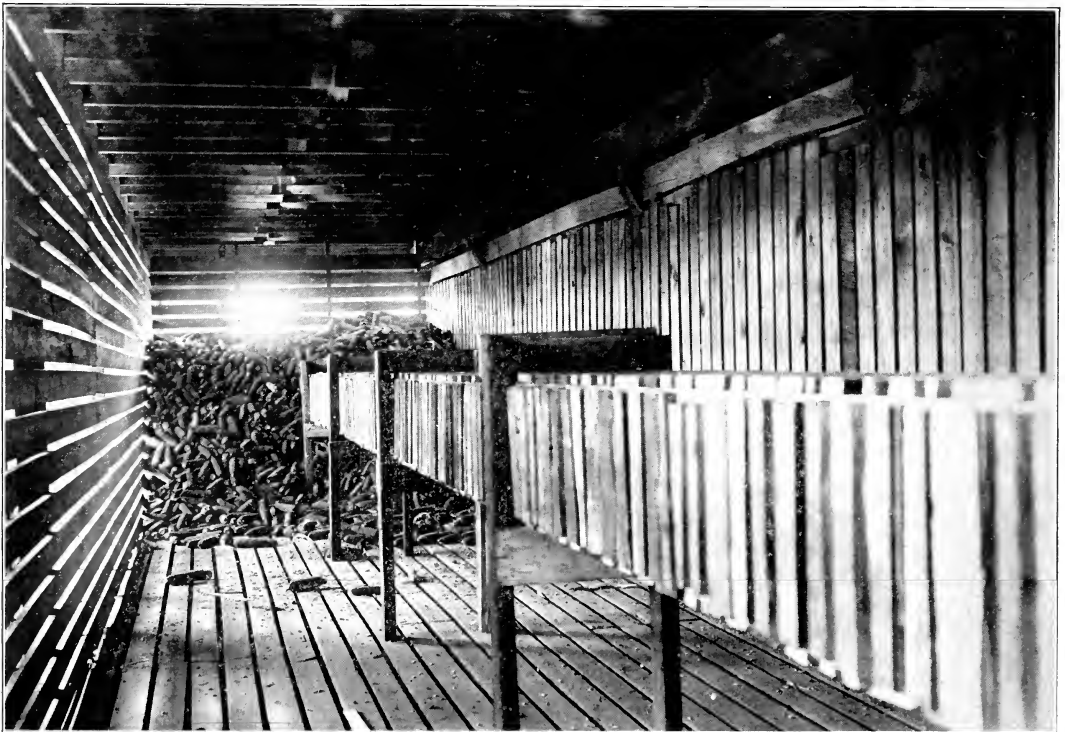
Our Modern Methods

The exact value of seed corn after it has been selected depends upon its care and treatment. Most farmers pick their corn carefully but fail to realize that they have discounted the value of their seed to a very marked degree by hanging it in a cold crib, barn or in the attic, where it is subjected to very severe changes of temperature, and in the spring when testing they find only a partial percent will germinate.

Our drying plant does away with all the possibilities of a poor percentage of germination. We have the equipment to care for seed corn in a manner that will produce best results.

The corn is brought direct from the field to the drying plant where it is rough sorted at once. The seed best adapted for crate corn is immediately placed upon specially constructed drying racks. (This corn is sorted the second time as it is racked.) The corn adapted for shelled corn is placed in narrow cribs that have slatted floors and walls and a ventilator shaft passing horizontally through the center. This shaft is fed with air from our drying fan and the crib is always perfectly ventilated.

As soon as the temperature drops within the vicinity of freezing we begin firing our drying furnaces day and night and continue this until the moisture test shows less than 17%.



View of Partially Filled Crib, Showing Slatted Air Shaft. Air is Forced to Center of Crib and Out Through Corn



View of Nubbing Room. Every Ear to Be Shelled is Carefully Examined and the Butts and Tips Removed. Only Fully Matured Ears Go Into the Shelled Corn

We reach this test about December 1st or 15th and begin our third sorting, the ear corn is taken from the racks and put in crates, the ears not up to standard are discarded. The ears retained have at this time at least two kernels removed for germination test, each crate being sorted by one man whose number accompanies the crate to you. After the germination tests if a crate has proved 95% or better, it is again sorted and tagged as O. K.

The shelled corn is placed in the nubbing bins and sorted again (third sorting), ears retained have the butts and tips removed back on the ear to a point where grains are uniform and of a good depth. These ears are then run through our sheller and from there to cleaner and grader.

How Our Corn Is Graded

Heretofore it has been a very difficult problem to secure a grade of kernels that would permit regular feeding through the planter plates. We have recently installed (in addition to our mammoth 4-screen Clipper Grader) a second grader of our own invention and construction. It is quite unique in design and differs radically from the common type of grader. The results obtained from this machine have so far exceeded our expectations that we have decided not to publish details of construction in order to protect ourselves.

Our shelled corn now passes over seven screens and a wind blast, this enables us to remove every odd shaped kernel, allowing only the perfect ones to remain. These perfect kernels are finally sorted into three distinct sizes. Each shipment is made up of kernels of one size only and our customers are assured of receiving a grade of extreme uniformity that will plant the same number of kernels in every hill, all day long.

A-B Seed Is Guaranteed



Don't Pick Your Own Seed Corn!

It Loses You Money! Don't Worry About It!

Don't go to all the trouble of picking seed corn, racking it, drying, testing, shelling, grading and then find out your seed will not all germinate or will not give you a perfect stand.

Here's the Solution:

We have proved to many of our good friends that they actually lose money to pick their own seed corn and they have given it up and come to us year after year for their seed. They know it is genuine and will produce more per acre than they can possibly get from their own picking. Why not you?

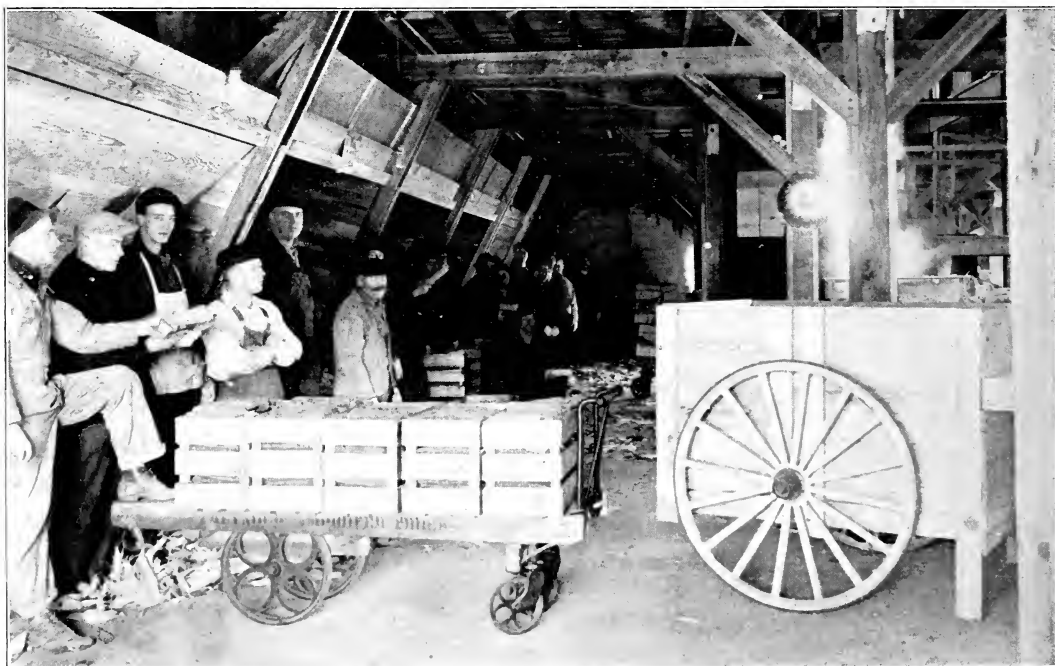
Most farmers are not equipped to care for seed corn. They do not feel that it pays to construct a place adapted to properly handle corn. It must have continuous heat and must never get below freezing until the moisture content is reduced to at least 17%. This is expensive at present coal prices and for the few bushels of seed corn used you cannot afford to prepare such a drier.

Any farmer will tell you that seed corn properly selected and scientifically dried will yield from 1 to 16 bushels more per acre than corn dried in a crib, barn or attic where it is submitted to all sorts of weather conditions.

An Example: A bushel of seed corn will plant 8 acres of corn. Our seed will produce at least 2 bushels more per acre (in many cases 20 bu. more) than seed dried by the old-fashioned method. We give you 2 times 8 or 16 bushels more than you would have had from your own seed. If corn is worth 60 cents this would be \$9.60 profit from one bushel of our seed, and if it outyielded your seed 20 bushels it would be \$96.00 profit, which is certainly good interest on your investment.

You cannot afford to go through the disagreeable task of selecting the seed, fixing a place to dry it and then have to test it, shell and grade it when you can buy seed from us at the reasonable price of \$4.00 per bushel. When you buy seed from us all you do is place your order, give us date for shipment and we do the rest, and we do it in a way that you will approve.

Come and see the plant. It will prove to you that we are capable of saving you a lot of old-fashioned worry, trouble and effort and in addition make you dollars every year.



Rough Sorting the Corn as it Comes from the Fields

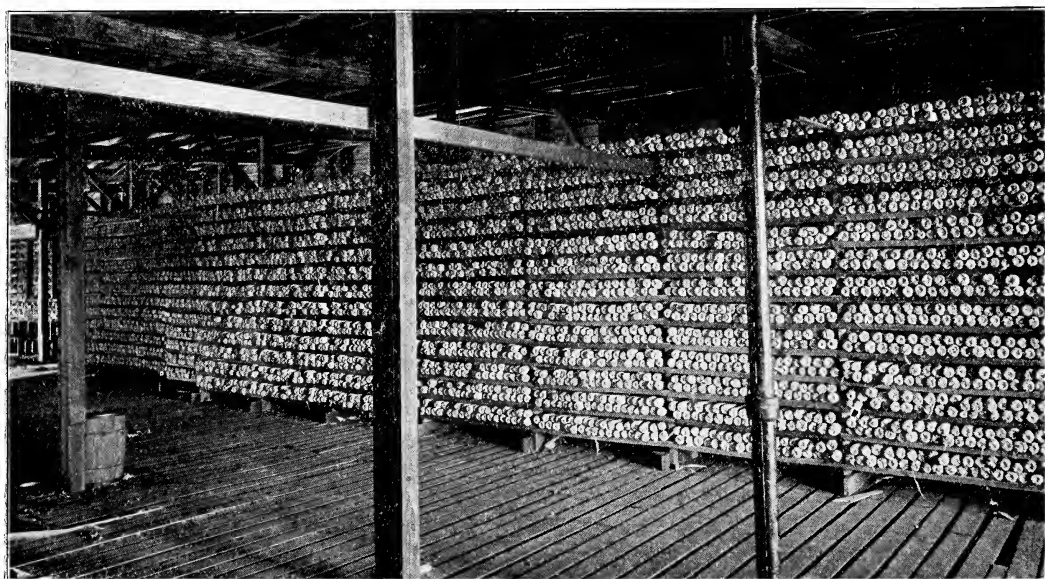


Our 1920 Seed Corn

We look over our 1920 stock of seed corn with a great deal of satisfaction because we know it is far superior to any crop ever put in our drying plant.

It was matured ahead of the earliest frost, was in the drying plant before any freeze and has exceeded our expectations in every way.

Already we are receiving orders for spring delivery and while our stock is large, yet we do not want to disappoint anyone. If you need seed corn, **Don't Delay**. Send your order in as early as possible—the corn will be shipped whenever you say—and take our word for it—It is excellent.



Corn Placed on Drying Racks. It is Left Here Until Dry. Then Re-sorted and Tested

**SORRY SECOND ORDER COULD NOT BE
FILLED**

Sidney, Ill., Oct. 1, 1920.

Ainsworth-Boone Co.
Kentland, Indiana

Gentlemen:

The five bushels of Reid's Yellow Dent seed corn in the ear that I received of you last spring was certainly fine, everyone that saw it said the same. I never saw a bunch of ear corn that ran more evenly than that did; I am only sorry that you could not fill my second order for five bushels.

I had almost a perfect stand. The season has been late here but I have one of the best fields of corn around here.

Wishing you success with your seed this year, I am,

Yours truly,
C. C. McELWEE

100%, WHAT MORE CAN BE EXPECTED?

Watseka, Ill., Sept. 30, 1920.

Ainsworth-Boone Co.
Kentland, Indiana

Gentlemen:

I think your seed corn does not need any inspection as it is just as represented, of the highest standard and best of germination, 100%, what more can be expected? I think a man can better afford to buy seed from you and pay the little difference than to pick his own seed and work with it all fall and winter and then run his chances in having seed in the spring or not.

I am confident a man can send any child in an automobile and tell him what to get and it will be just as good as if he went himself.

Yours truly,
JACOB WEINRANK

A-B Seed Is Guaranteed



Ear or Shelled Corn

Which Shall You Order?

There has been considerable discussion about the quality of shelled corn supplied by seed corn companies and we want to take this opportunity to assure you that the shelled corn that we ship to you is picked from exactly the same corn as that in the ear. All ears are full size and matured. We also, in addition, assure you that the only difference is, that the shelled corn costs us less to put on the market, due to the fact that all ear corn must be handled by hand to eliminate scuffing and is additional expense to pack in crates.

This year our shelled corn will be far superior to anything that has ever been placed on the market. In addition to our mammoth Clipper Grader, we have installed another grader of our own design and construction which removes all odd sized grains. Our shelled corn now passes over seven screens and a wind blast, and is then finally sorted into three distinct sizes. As only one size is shipped to a customer, this improved process insures you of a regular number of kernels passing through your planter plates.

Shelled corn comes to you under the same guarantee as ear corn, it is tested, cleaned, graded and ready for your planter box.

Our average sales show about ten bushels of shelled corn to one in ear.



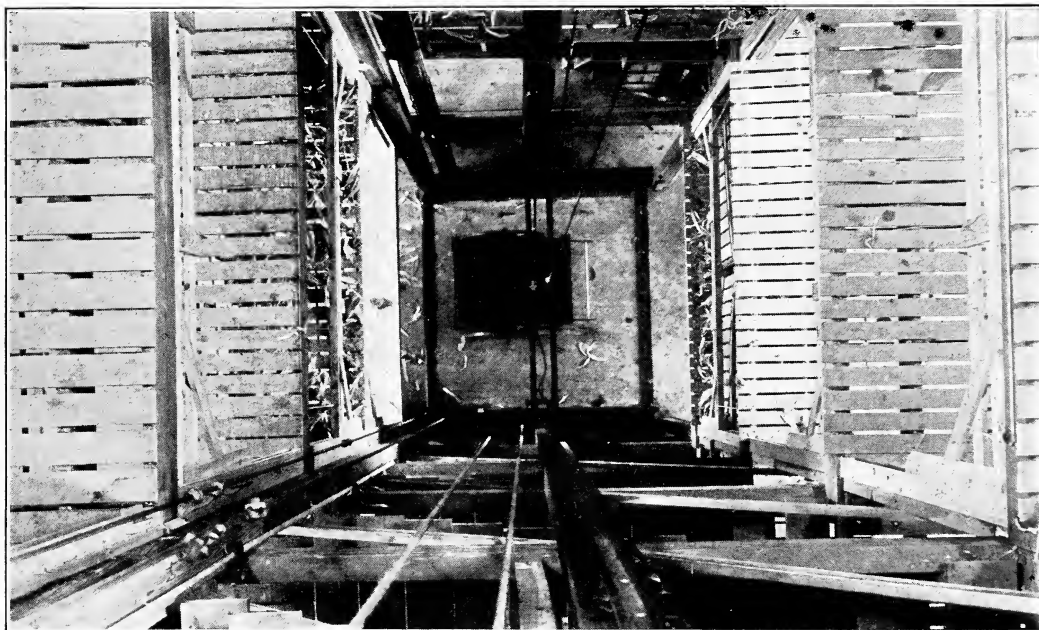
Corn Ready for Shipment



How We Test Our Corn

Our germination tests are not made in the usual hap-hazard way, but two grains from every ear are removed and daily tests run in cold sand boxes, with burlap covers soaked with cold water placed over them. These boxes are placed in a cool room and conditions are as unfavorable as possible. This is sufficient to satisfy even the most critical of the thoroughness of our methods.

In order to compare our seed with others we collected samples of seed corn from the farmers about Kentland and tested their samples in comparison with our own seed. Our seed germinated better than 95% against 80% to 90% germination of the other samples. But our seed grew as much in three days as the other seed did in seven. The test was made under very unfavorable circumstances but it served to prove how important vitality is to the growth of the young corn plant.



View Looking Straight Down Our Elevator Shaft from the Roof. Note the Open Floors, Allowing Free Circulation of Air Through Building

OUR GUARANTEE

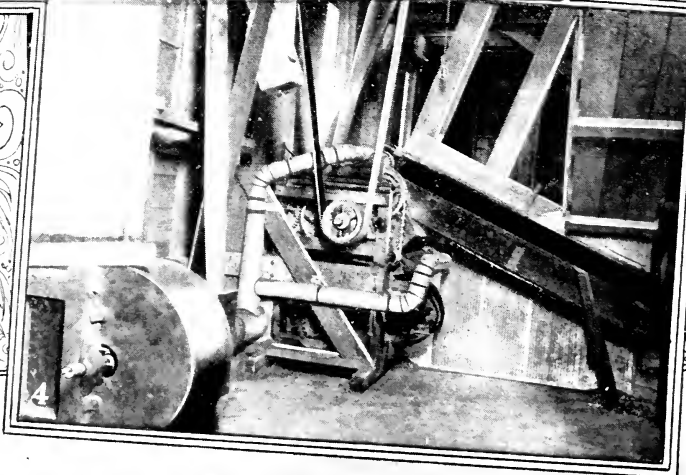
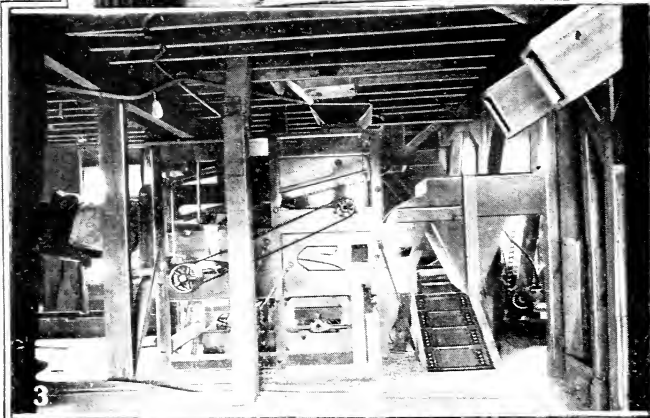
You are given twelve days in which to test this corn. If you find it unsatisfactory in any way, return it to us, at our expense, within the above limit and we will refund the purchase price. Guaranteed germination 95 per cent or better.

Notice

If you wish to return corn for any reason it must be returned by freight or else you must pay the express.

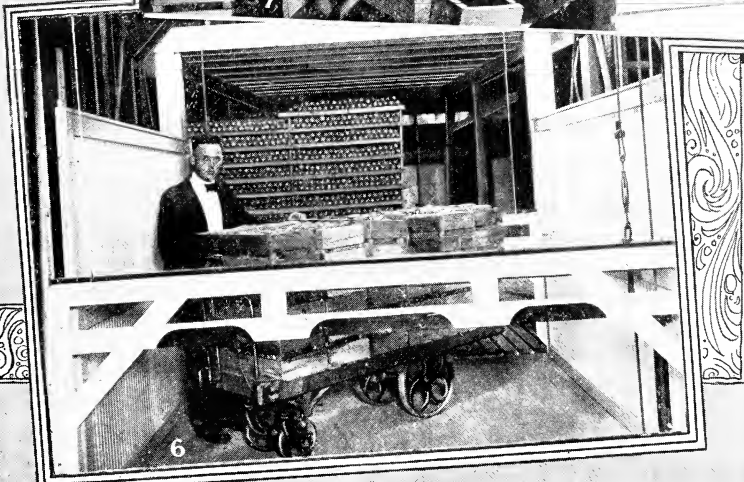
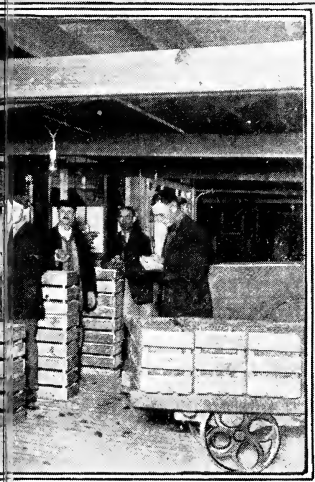
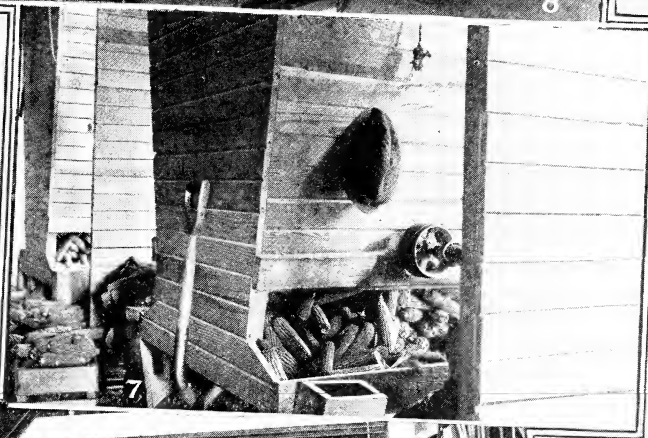
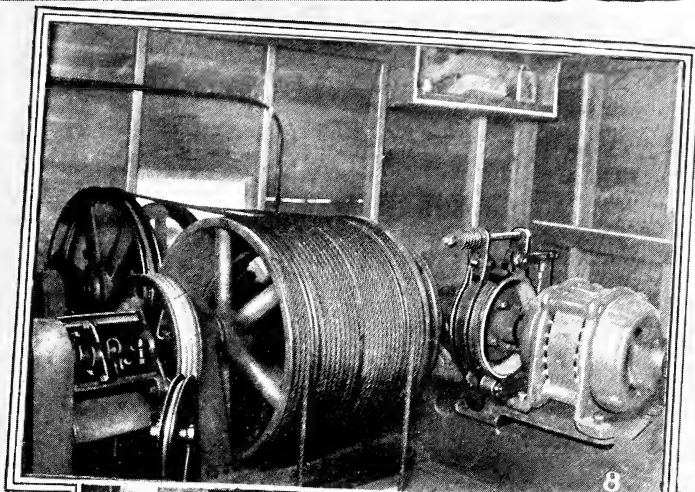
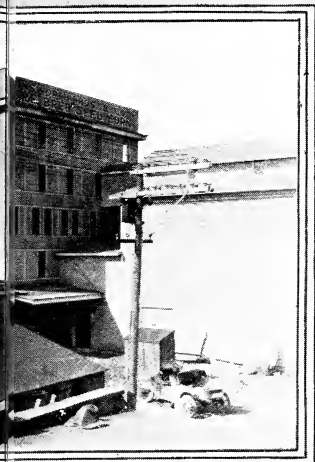
A-B Seed Is Guaranteed

INTERIOR OF MAMMOTH DRYING



1. View of plant. 2. Private office. 3. Corn grader; corn from this machine is graded by hand grader. 4. Sheller; we use a two-hole sheller as it does not break the corn in sorting and testing. 6. Freight elevator. 7. Nubbing room and the butts and tips removed. 8. E

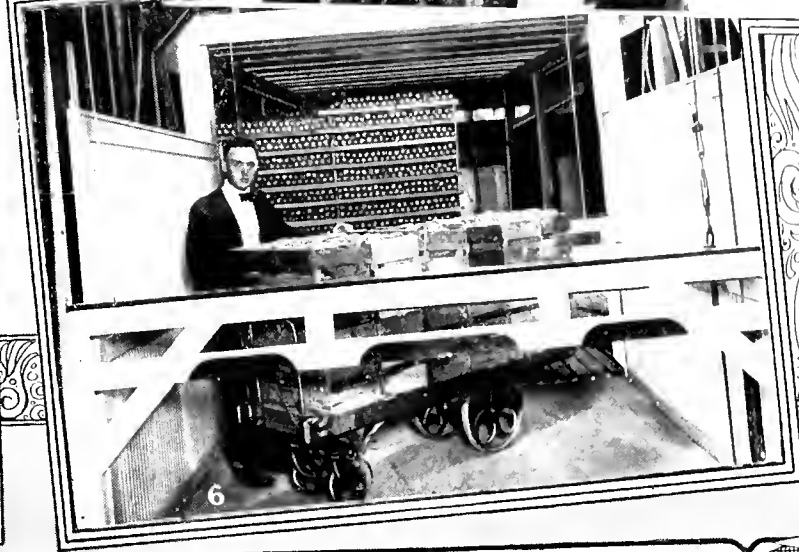
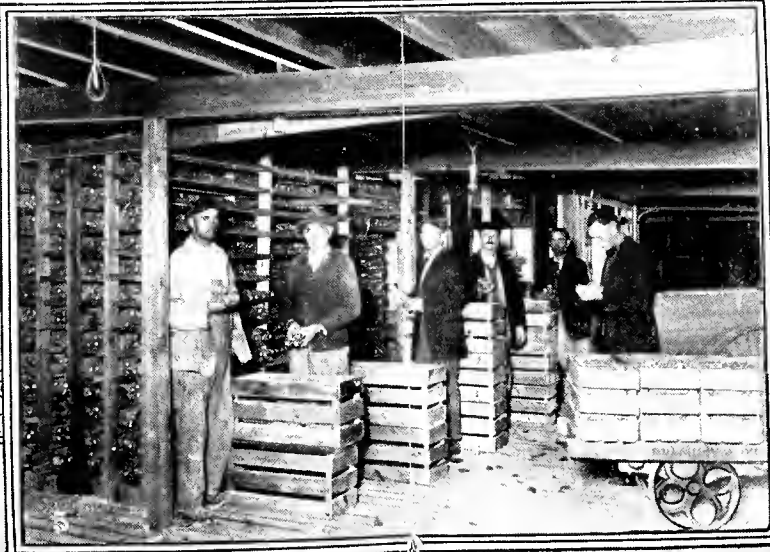
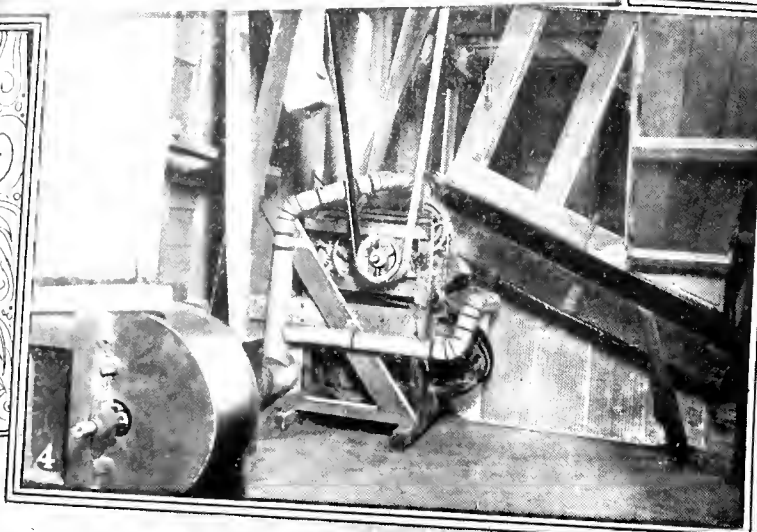
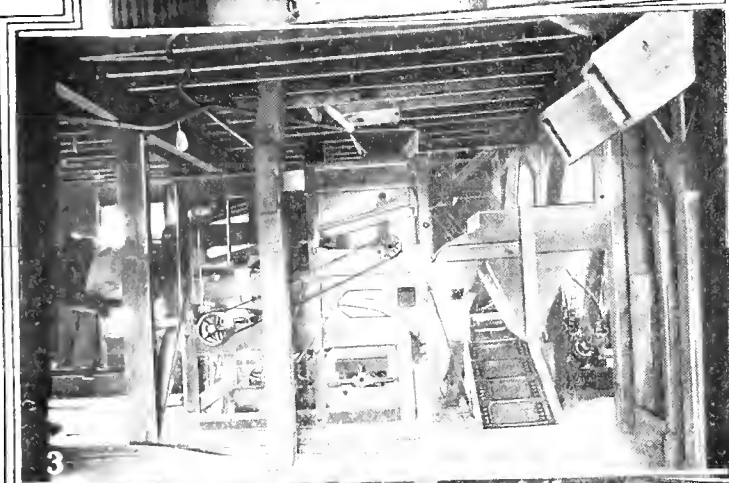
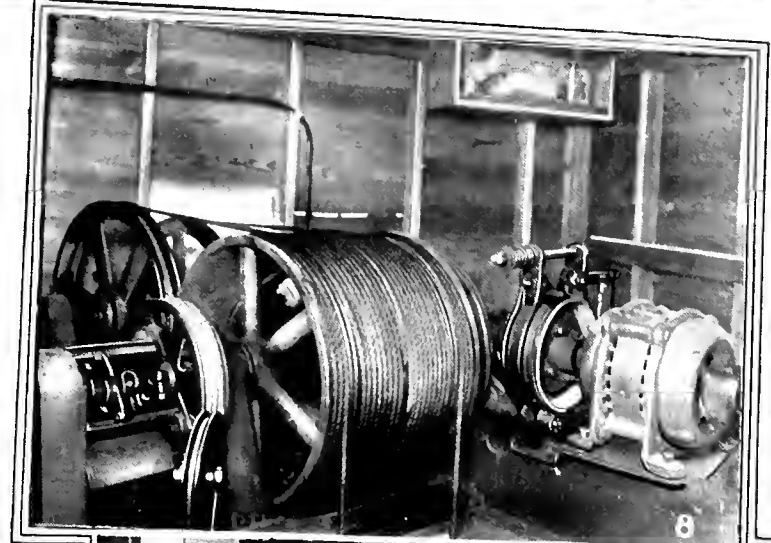
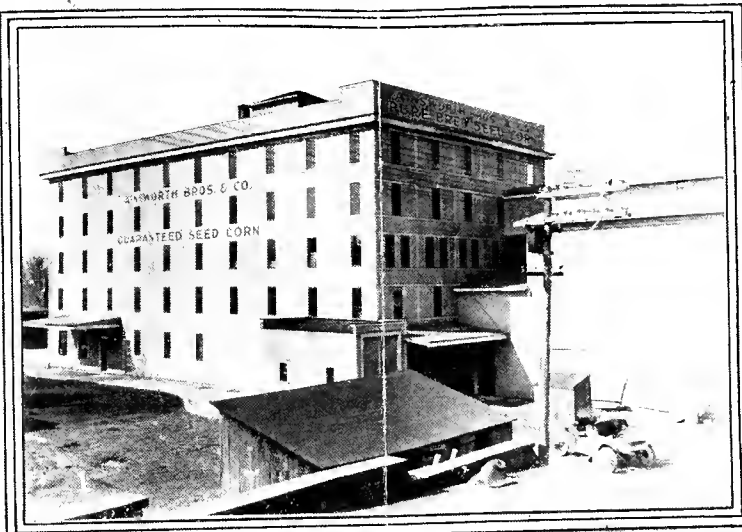
VIEWS OF R SEED CORN PLANT



is more uniformly graded than is possible from any fan mill or
crack the corn. 5. Taking corn from drying racks for final
; every ear to be shelled is carefully examined in this
line operating elevator, shown in Fig. 6

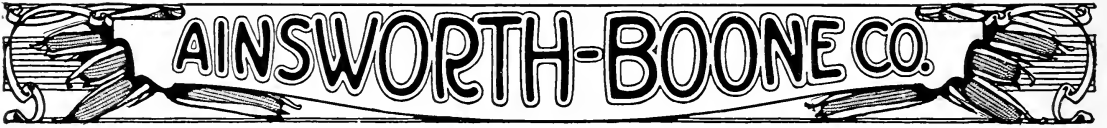
Guaranteed

INTERIOR VIEWS OF OUR MAMMOTH SEED CORN DRYING PLANT



1. View of plant. 2. Private office. 3. Corn grader; corn from this machine is more uniformly graded than is possible from any fan mill or hand grader. 4. Sheller; we use a two-hole sheller as it does not crack the corn. 5. Taking corn from drying racks for final sorting and testing. 6. Freight elevator. 7. Nubbing room; every ear to be shelled is carefully examined in this room and the butts and tips removed. 8. Engine operating elevator, shown in Fig. 6

A-B Seed Is Guaranteed



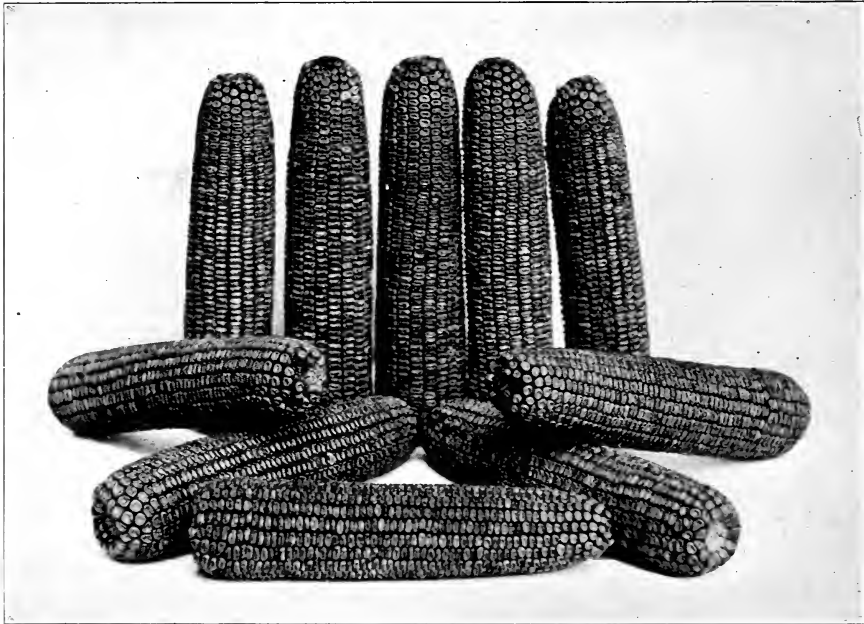
Reid's Yellow Dent

Our Reid's Yellow Dent is the latest maturing variety of corn we handle. We cannot recommend this corn too highly. The late strain as a rule is safe from frost in 115 to 120 days. The medium strain is a little earlier and matures in about 105 to 110 days.

Reid's Yellow Dent is perhaps the most popular variety of corn in the entire corn belt. The kernels are deep, every other row dovetailing together. Percentage of grain to the cob is unusually high on this corn. We have bred this corn to a medium rough type, as that is the type most desired by farmers.

We recommend this corn as the best yellow corn for ensilage purposes. Our late Reid corn will produce more bushels per acre than any other corn we handle, providing you have a sufficiently long growing season. But we wish to impress on our customer's mind that unless you are sure you have the proper length of season we urge you to plant some of our earlier maturing varieties, as nothing cuts down your yield more than planting a corn that is too late for your locality.

We can furnish this corn in either the late or medium maturing strains.



PRICES: Ear corn in bushel crates, \$4.50. One bushel and up (sacks free), shelled and graded ready for planting, \$4.00; one-half bushel, \$2.25; one peck, \$1.25. One ear postpaid, 50 cents.

SEED CORN WAS NO. 1

Lawrence, Ind., Sept. 26, 1920.

Ainsworth-Boone Co.
Kentland, Indiana
Gentlemen:

The appearance and grading of your Reid's Yellow Dent seed corn was No. 1. Your seed matured fine, could say that every kernel grew. This corn was planted the 30th of May and is on an equal with corn planted the 10th and 11th of May and will make 60 bu. to the acre on clay soil.

You will receive another order for Pure Bred Seed next spring.

Yours truly,

R. R. No. 2, Box 229

A. B. YORGER

\$98.00 WAS WELL SPENT

Homer, Ill., Sept. 25, 1920.

Ainsworth-Boone Co.
Kentland, Indiana
Gentlemen:

I am well pleased with my corn crop. I feel that the \$98.00 was well spent which I sent you for the 1920 crop. I think I will have it back several times this fall. Even if the price is low I will have the corn.

I think it pays to put out good seed if it pays to farm, and I think you have it.

Yours truly,

T. D. SCHOMBURG

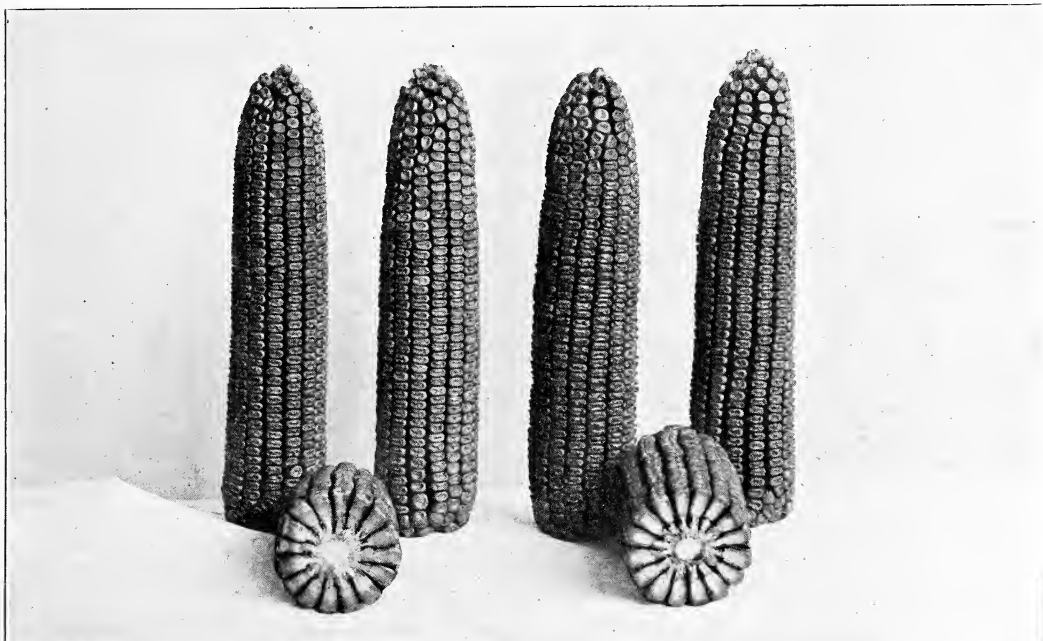


Golden Standard Leaming

Leaming is the oldest variety of dent corn known. It was originated by J. S. Leaming, near Wilmington, Ohio, in 1826. Even at that early date, before modern corn breeding came into effect, it was noted for its fixed type.

We have bred this corn so that it is earlier in maturing than the common strains, maturing in from one hundred to one hundred and ten days.

Golden Standard Leaming is of a deep golden color, well filled at butt and tip. The rows of kernels are very straight and distinct. The ears range from seven to ten inches in circumference, from nine to eleven inches in length and will weigh from twelve to seventeen ounces. Stalks are from eight to ten feet high. This corn is a great favorite in dairying and cattle feeding districts and is well adapted to a wide range of country. Leaming corn does not become flinty as other varieties of dent corn, which is an advantage when used for feeding purposes. We also recommend it as an ensilage corn.



PRICES: Ear corn in bushel crates, \$4.50. One bushel and up (sacks free), shelled and graded ready for planting, \$4.00; one-half bushel, \$2.25; one peck, \$1.25. One ear postpaid, 50 cents.

LEAMING CORN STRONG AND VIGOROUS

Kentland, Ind., Oct. 9, 1920.
Ainsworth-Boone Co.
Kentland, Indiana

Dear Sirs:

In regard to the Leaming seed corn which I purchased from you last spring will say that the quality and germination were both good, and when planted it came up quickly and looked strong and vigorous. Although the season has been somewhat unfavorable the yield will be good.

This is not the first year that I have bought seed corn from your firm and probably will not be the last, as all the corn business I have done with your firm has been very satisfactory.

Very truly yours,

J. B. STATON

WELL PLEASED WITH 22 BU. PURCHASED FROM US

Rome, Ind., Sept. 28, 1920.
Ainsworth-Boone Co.
Kentland, Indiana

Gentlemen:

The twenty-two bushels of seed corn I bought of you last spring in appearance and grading came up to my expectations and has proved entirely satisfactory to me. The season was quite wet and cold at planting time and in fact has been wet and cold throughout, but I have a good crop of corn and it is now out of danger of frost and will soon be ready to gather.

The Silver Mine and the Golden Leaming are well adapted to this latitude—southern Indiana.

Yours very respectfully,

JOSHUA H. GROVES

A-B Seed Is Guaranteed

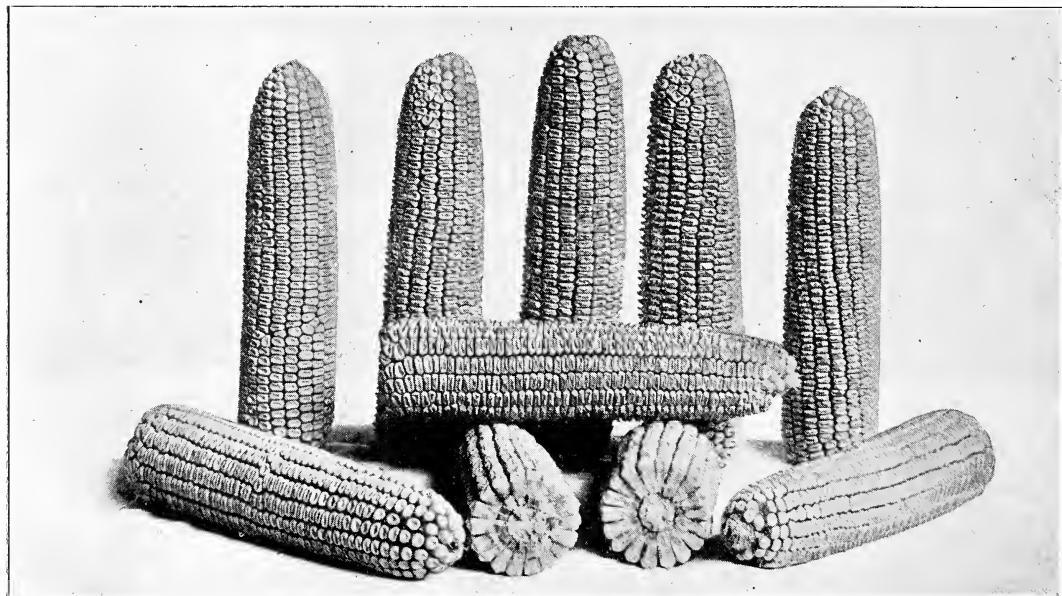


Silver Mine

The World's Best White Variety

Silver Mine corn is becoming more popular every year and it seems impossible to supply the demand for this splendid corn. This corn is also very popular in Iowa and is known as Iowa Silver Mine. It is the only white variety we handle.

This corn has many desirable features, the ears being well filled and the grains very close together. It is also an exceptionally good sheller. The stalks of this corn do not grow as tall as the Reid's Yellow Dent, nor is the fodder quite so heavy, and for this reason it will stand dry weather unusually well. This corn gives good yields even when planted on poor soil. Silver Mine will produce an ear when other varieties only send forth a shoot.



PRICES: Ear corn in bushel crates, \$4.50. One bushel and up (sacks free), shelled and graded ready for planting, \$4.00; one-half bushel, \$2.25; one peck, \$1.25. One ear postpaid, 50 cents.

SILVER MINE SEED CORN WAS BEST HE EVER RECEIVED

Kokomo, Ind., Sept. 25, 1920.

Ainsworth-Boone Co.
Kentland, Indiana
Gentlemen:

The Silver Mine corn I ordered was the best I ever received. I got a good stand and it will yield 60 bu. per acre which is about 10 bushels better than our other corn will do. I planted it last and it matured earlier than the other. The ears I am getting for seed seem to be large for 90 Day corn. I surely think it is a good corn to grow.

Yours truly,
WM. PLUMMER.

R. R. No. 10

QUALITY THERE WHETHER SHELLED OR IN THE EAR

LaMoille, Ill., Sept. 26, 1920.

Ainsworth-Boone Co.
Kentland, Indiana

Gentlemen:

The Silver Mine corn matured O. K. and will average about 45 bu. on thin soil. It makes no difference shelled or in the ear in buying from you. Quality is there just the same.

Yours truly,
JOHN J. BETZ

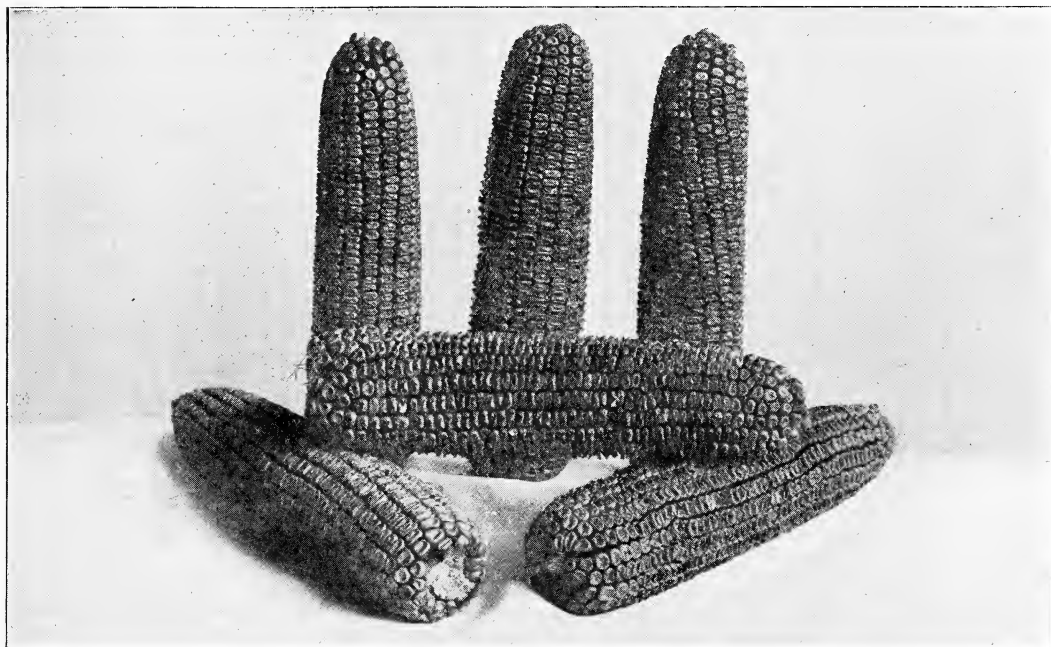


Ainsworth's Ninety Day

Our Ninety Day corn is a few days later than our Early Dent. The ears average about one inch shorter than Reid's Yellow Dent, the ears being very firm and solid and the grains set compactly on a very small cob.

In the breeding of this corn we have endeavored to combine early maturity with good yields. As a rule, early maturing corn is a poor yielder. Our Ninety Day corn, according to our experience, will yield within about 5 per cent of our other varieties when planted at the same time. This corn can be planted as late as June 10 in this latitude and still mature with Reid's Yellow Dent planted 15 to 20 days earlier, and will out-yield late maturing corn planted at that time, besides being out of the way of the frost.

Our Ninety Day corn is especially valuable to the farmer of central Indiana and Illinois who wishes to follow corn with wheat, as it matures so early it can be husked out and the ground prepared for wheat. This corn is a special favorite to the stock man who wishes early feed. We consider this an ideal corn for the latitude of northern Illinois. We also urge the farmers of Kansas and Oklahoma to try this corn, as it matures before the drought sets in. For replanting, this corn is invaluable.



PRICES: Ear corn in bushel crates, \$4.50. One bushel and up (sacks free), shelled and graded ready for planting, \$4.00; one-half bushel, \$2.25; one peck, \$1.25. One ear postpaid, 50 cents.

COULD ASK NOTHING BETTER

Vincennes, Ind., Sept. 25, 1920.

Ainsworth-Boone Co.
Kentland, Indiana

Gentlemen:

The bushel of ears of yellow 90 Day seed corn arrived in good order, was very fine seed, came up over 99%. It grew fine and has been in the shock now 15 days. It could be cribbed now.

I could ask nothing better.

Yours respectfully,

EDGAR E. PARRETT

PLEASED WITH CORN AND WAY WE DO BUSINESS

Granger, Ind., Sept. 30, 1920.

Ainsworth-Boone Co.
Kentland, Indiana

Gentlemen:

The seed corn I purchased from you last spring has proved out all O. K. I did not expect any corn at all as dry as it was, but I have pretty good corn and all matured, and it was planted the 1st of June. One field was planted the 7th of June and this field is good corn, it was the 90 Day corn.

I am well pleased with your corn and the way you do business.

Yours very truly,

ROBERT E. SMITH

A-B Seed Is Guaranteed

Page 17



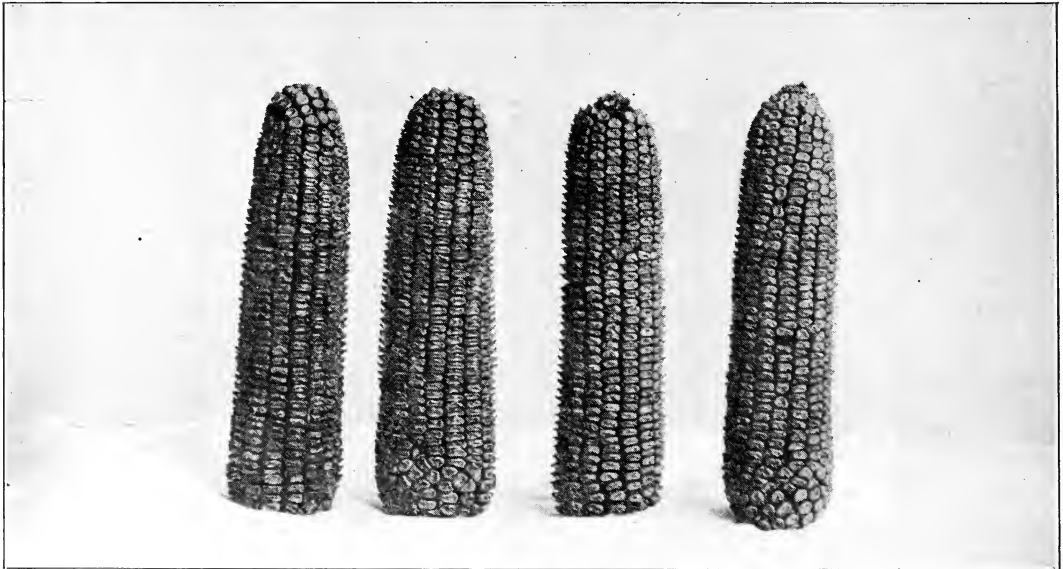
Early Yellow Dent

Our Early Yellow Dent is from ten days to two weeks earlier in maturity than our Reid's Yellow Dent, a few days earlier than our Silver Mine and Ninety Day. This corn is similar in appearance to Reid's Yellow Dent.

We recommend this corn for Iowa, northern Indiana and Illinois. In fact, we recommend it to anyone who has found the regular Reid's Yellow Dent a little late for their latitude. The ears of this corn are not as large as the Reid, but this loss can be about made up by planting a little thicker and thereby getting more ears.

The ears of this corn under ordinary conditions run from seven to ten inches long, with sixteen to twenty rows of compact grains set solidly on a small red cob. The stocks grow to a moderate height and the yield under ordinary conditions is from 40 to 60 bushels per acre. We cannot recommend this corn too highly for the purposes named, and we are sure that no farmer will make any mistake in planting it.

Early Yellow Dent is a fine ensilage corn for the northern farmers, maturing before frost and making a large yield. This corn is very popular among the eastern farmers. We especially advise this corn as an early feeder, as which it has few equals.



PRICES: Ear corn in bushel crates, \$4.50. One bushel and up (sacks free), shelled and graded ready for planting, \$4.00; one-half bushel, \$2.25; one peck, \$1.25. One ear postpaid, 50 cents.

EARLY YELLOW DENT PLEASED HIM VERY MUCH

Chrisman, Ill., Oct. 1, 1920.

Ainsworth-Boone Co.
Kentland, Indiana

Gentlemen:

The Early Dent seed corn I received from you last spring pleased me very much. It matured very early being out of danger of frost three weeks ago. The yield is fine. Whenever I buy seed again I will surely buy it from you.

Very respectfully,

R. A. LIVETT

CORN WITHSTOOD THE DROUTH AND YIELDED 70 BU. PER ACRE

Conrad, Ind., Sept. 25, 1920.

Ainsworth-Boone Co.
Kentland, Indiana

Gentlemen:

Our corn has withstood the drouth, and looks much better than other corn not planted with your seed. I think it will yield over seventy bushels to the acre and has matured enough to be out of danger of frost.

I have patronized your firm several years.

Very truly,

JENNIE M. CONRAD



A Letter From the Governor of Indiana

WARREN T. McCRAY
KENTLAND, INDIANA

December 21, 1920.

To Whom it May Concern:

My dear Sir:

It gives me pleasure to recommend the Ainsworth Boone Company and to say that they are young men of the highest integrity and their word can be relied upon explicitly.

They are seeking to build up a reputation in the seed corn business and they are naturally anxious to serve the people well and truthfully. They are experts on seed corn and are better equipped to handle it than any one else in the business.

Assuring you that you will not be disappointed in your dealings with them, I am

Very truly,

Warren T. McCray



Do You Know Any of These Men?

It is only possible for us to publish a very few of the thousands of testimonials received in answer to our yearly inquiry.

Here is a summary of a few letters from customers throughout our territory. Should there be any doubt in your mind as to the merit of our product we request that you communicate with any of the following men:

INDIANA

		Appearance Grading	Maturity	Comparative Yield	Expectation
Ambia.....	Metzinger, M. G.....	Fine.	Fine	Very good	Good crop
Brook.....	Brewer, Frank.....	Very good	Fine	Above the average	
Brook.....	Ade, Joseph.....	Fine	Fine	Satisfactory	Good crop
Brook.....	McCabe, J. A.....	Fine	Fine	Good	Equalled
Brook.....	Becker, E.....	Fine	Fine	Good	Equalled
Brook.....	Corbett, N.....	Ears large	Fine	Good	Equalled
Brook.....	Herath, O.....	Very good			
Brook.....	Mather, C. A.....	Fine			
		Glad to recommend your seed to anyone			
		Wind storm hurt yield, but am well enough pleased to try it again next year.			
Brookston.....	Rush, Ray.....	Very good			
		Dry weather hurt yield			
Bedford.....	Scherschel, K.....	Good	All right	Same as other corn	Equalled
Burns City.....	Inman, C.....	Fine	Fine	Very good	Good crop
Crown Point.....	Boyd, Geo.....	Very good			
		Too near Lake Michigan to mature, but excellent for silage, yields 100% more per acre than early corn.			
Chesterfield.....	Michael, J. C.....	Fair	Very good	Better than most in locality	
Cloverdale.....	Robinson, O. W.....	O. K.	O. K.	O. K.	Good crop
		If all the corn you send out is as good as that you sent me you certainly ought to make good with the farmers of the country.			
Clay City.....	Dierdorf, H.....	Very good	Earlier than any of my other corn	Good	Equalled
Coal Bluff.....	Eppert, C. B.....	Fine	Fine	Excellent	Equalled
Columbia City.....	Alexander, R. W.....	Very good		Good	
		Reid's Yellow			
Commiskey.....	Joseph, F. C.....	Good	Dent is a little too late for our climate	Good	Better
Conrad.....	Wagoner, O.....	Very good	Fine	Good	Overstepped
Cutler.....	Johnson, Jesse.....	Very good	Very good	Good	Better
Dale.....	Meyer, Louis.....	Extra good	Season late	Favorable	Equalled
Earl Park.....	Dye, E.....	Fine	Fine	Good	Equalled
Earl Park.....	Anstett, L.....	Excellent	Nearly perfect	Better than other in locality	Equalled
Fowler.....	Blankenship, F.....	Excellent	Fine	Above average	Equalled
Fowler.....	Brouillette, D.....	Good	Season dry	Good	Equalled
Geneva.....	Minger, Fred.....	Good	Season wet and cold in start	Good	Equalled
Goodland.....	Sage, Albert.....	Good	Fine	Good	Equalled
Grass Creek.....	McDonough, G.....	Good	Good	Good	Equalled
Greens Fork.....	Linderman, F.....	Good	Good	Good in spite of drouth	Equalled
Greentown.....	Bagwell, S.....	Good	Good	Good	Equalled
Hartford City.....	Beath, J., Jr.....	Excellent	Good	Average	Below on account of wet weather
Haubstadt.....	Kiesal, Leo.....	Good	Good	Better	Equalled
Haubstadt.....	Welte, Wm. J.....	Excellent	Fine	Above average	Equalled
Holland.....	Smith, Jas. G.....	Excellent	Fine	Above average	Equalled
Jonesboro.....	Henley, A.....	Very good	Fine	Above average	Equalled
Kentland.....	Arnold, Wm.....	Good	Very good	Above average	Above ex. considering drouth
Kentland.....	Voglund, Wm.....	Good	Extra good	Good	Equalled
Kentland.....	Hafstrom, A.....	Very good	Good	Good	Equalled
Kingman.....	Swindler, W. J.....	Very good	Good	Very good	Equalled
LaFayette.....	Dyer, G. G.....	Fine	Fine	Very good	Equalled
West LaFayette.....	Martin, C. A.....	Extra good	Planted late	Best ever	Equalled
Leiters Ford.....	McPherson, C.....	Extra good	Good	Very good	Above
Logansport.....	Homburg, Q.....	Excellent	Good	Very good	Equalled
Logansport.....	Knickerbocker, H. S.....	Excellent	Good	Very good	Equalled
Logansport.....	McMillan, E.....	Good	Good	60 bu. per acre	Equalled



Do You Know Any of These Men?—Continued

INDIANA

	Appearance Grading	Maturity	Comparative Yield	Expectation
Milan..... Kissel, H.....	Excellent	Good	Very good	Above
Monticello..... Shock, H. E.....	Excellent	Good	60-65 bu.	Above
Monticello..... Hall, M.....	O. K.	O. K.	Above average	Above
Morristown..... Myer, S. T.....	Uniform	Good	60 bu.	Above
Morocco..... Fox, P. J.....	Fine	Very good	Excellent	Equalled
Morocco..... Chizum, J. M.....	Fine	Very good	60 bu.	Equalled
McCoyburg..... Hitchings, O. E.....	Fine	Very good	Good as average	Equalled
Peru..... Metzger, W. D.....	Fine	Above average	Good	Equalled
Peru..... Smith, J. G.....	Fine	Very good	Very good	Equalled
Petroleum..... Yarger, C. E.....	Good	Best ever raised	Very good	Equalled
Richmond..... Jordan, H.....	Fine	Very good	O. K.	Equalled
Topeka..... Yoder, J. A.....	Well done	Very good	Good	Equalled
Woodburn..... Lumm, Chas.....	Fine	Very good	Very good	Equalled
Wadesville..... Koester, A.....	Fine	Very good	Above average	Equalled
Wolcott..... Storitz, P. R.....	Even	Very good	Satisfactory	Equalled
Warren..... Hanna, W.....	Uniform	Very good	As good as the best in locality	Better

OHIO

	Appearance Grading	Maturity	Comparative Yield	Expectation
Bloomville..... Brouse, W. M.....	Excellent	Good	Good	Above
Columbus Grove..... Myer, S. M.....	Very good	Good	50 bu.	Satisfied
Elyria..... Williams, H. O.....	Fine	Good	Above average	Above
Planted Leaming corn for ensilage. Think every grain grew and every stalk had an ear and sometimes two.				
Fayette..... Howell, H. D.....	Good	Above average	Good	Equalled
Fayette..... Borton, Lloyd.....	Good	Satisfactory	Good	Equalled
Ft. Recovery..... Voskuhl, F.....	Fine	Good	Good	Equalled
Jacobsburg..... McIntyre, J. W.....	Fine	Good	Good	Equalled
Kenton..... Allhauser, H. C.....	Fine	Fine	Good	Equalled
Lebanon..... Hall, A. S.....	Fine	First to ripen	Good	Equalled
Lime City..... Kurfess, J. F.....	Fine	Late owing to season	Good	Equalled
Morrall..... Watts, L. D.....	Fine	Good	Good	Better
Nelsonville..... Wolf, R. F.....	Fine	Good	Satisfactory	Equalled
Oxford..... Coulter, W. L.....	Fine	Good	Good	Equalled
Rawson..... Heldman, A. G.....	Good	Earlier	Above average	Equalled
Spencerville..... Bowersock, Eli.....	Good	Good	Satisfactory	Equalled
St. Mary's..... Meyers, G. C.....	Fine	Fine	Good	Equalled
St. Mary's..... Meyers, W. A.....	Fine	Fine	Good	Equalled
Van Wert..... King, L. D.....	O. K.	O. K.	O. K.	Equalled
Versailles..... Finfrock, M. A.....	Excellent	Good	Good	Equalled
Wauseon..... Miley, J. C.....	Silver Mine Fine	Good	Very good	Equalled

ILLINOIS

	Appearance Grading	Maturity	Comparative Yield	Expectation
Altamont..... Buzzard, J. C.....	Excellent	Good	Good	Equalled
Aurora..... Abens, T. W.....	Good	Good	Good	Equalled
Buckley..... Shroyer, Fred.....	Fine	Fine	Good	Equalled
Dundee..... Neperman, John.....	Good	Good	Good	Equalled
Green Valley..... Maurer, R. L.....	Good	Good, considering season	Above average	Equalled
Homer..... Johnston, O. W.....	Excellent	Good	Above average	Equalled
Joliet..... Roth, N.....	Very good	Good	Good	Equalled
90 Day. Reid's Yellow Dent a little late for our latitude.				
La Hogue..... Spencer, W. I.....	Good	Good	Very good	Equalled
Macedonia..... Fisher, P. W.....	Fine	Good	Double average	Equalled
Mulkeytown..... Bibby, J. L.....	Excellent	Good	Good	Above
Paxton..... Karr, W. R.....	Fine	Good	50 bu.	Equalled
Pontiac..... Ewing Bros.....	Even	Good	Good	Equalled
Sidney..... McElwee, B. E.....	Fine	Excellent	Very good	Exceeded
Thawville..... Stiegman, A. E.....	Fine	Good	45-50 bu.	Equalled
Thawville..... Crawford, S.....	Extra good	Earlier	Above average	Equalled
Watseka..... Messman, Ed.....	Good	Earlier	Good	Equalled
Watseka..... Ashby, L. R.....	Good	Uniform	Very good	Equalled

MISCELLANEOUS

	Appearance Grading	Maturity	Comparative Yield	Expectation
Vienna, Ga..... Hodge, L.....	Good	Not satisfactory in this latitude		
Calhoun, Ky..... Robertson, S. B.....	O. K.	Good	Above average	Above
Paw Paw, Mich..... Tellam, H. M.....	Very fine	Good	Good	Better
Linesville, Pa..... Madigan, E. M.....	Very fine	Good	Good	Equalled
Standard Leaming a very good ensilage corn for this locality.				
Knapp, Texas..... Weathers, J. L.....	In our latitude	The Silver Mine did better than the 90 Day.		
Pampa, Texas..... Davis, M. B.....	Fine	Good	Average	Better
Brooklyn, Wis..... Smith, H. B.....	Fine	Good	Above average	Equalled

A-B Seed Is Guaranteed



What Our Bankers Say

WARREN H. GRAY, PRES.
A. D. HORN, S. CASHIER

A. W. DODSON, VICE PRES.
C. H. HOLLOWAY, ASST. CASH.

GEO. H. HART, VICE PRES.
W. H. DARRICH, CASHIER

Discount & Deposit State Bank

ESTABLISHED 1873

CAPITAL AND SURPLUS \$1,000,000

KENTLAND, INDIANA.



CAPITAL \$25,000
SURPLUS \$25,000

Kent State Bank

KENTLAND, INDIANA

CARROLL C. KENT, PRESIDENT
A. D. HADJIAN, VICE PRESIDENT
ARTHUR A. BARNER, CASHIER
E. T. GRUBB, ASSTANT CASHIER

January 1, 1920

January 1, 1920

TO WHOM IT MAY CONCERN:-

It is with pleasure, that I recommend to the general public, the firm of Ainsworth & Boone, as being men of integrity and uprightness, and thoroughly reliable from every point of view.

They have recently erected in our city, what is probably the most complete and modern building of its kind, devoted exclusively to the business of handling and preparing seed corn for the market.

You can rest assured that any contracts entered into with the above named firm, will be carried out to the letter.

Yours very truly,

DISCOUNT & DEPOSIT STATE BANK

Warren H. Gray
President

(AT:G)

To Whom Concerned:

We are pleased to recommend to you the firm of Ainsworth-Boone Company, who are engaged in the pure-bred seed corn business in this city.

The above concern is located in the heart of the corn producing country. They are experts in their line and are financially responsible.

Yours very truly,

KENT STATE BANK

By *A. C. Ashoff*
Cashier.

AAB-C

What Our Grain Dealers Say

W. F. STARZ & CO.
FOUNDER, IND.

WADENA GRAIN CO.
WADENA, IND.

OTTERBEIN GRAIN CO.
OTTERBEIN, IND.

DUNNINGTON GRAIN CO.
DUNNINGTON, IND.

OFFICE OF
Kentland Grain Company

KENTLAND, INDIANA.

January 1, 1920

HARLAN GRAIN CO., SUCCESSORS TO

McCRA Y GRAIN CO.

WHOLESALE GRAIN DEALERS

KENTLAND, IND. January 1, 1920

TO WHOM IT MAY CONCERN:

We heartily recommend the Ainsworth-Boone Co. as young men of sterling character and honorable in all their dealings.

I have personally known the Ainsworth family for many years and know them to be successful farmers and experts in the seed corn business. Mr. Boone, who is associated with them, is an honest, upright young man, and also an expert in this line.

We are confident that this firm is thoroughly reliable in every respect.

Very truly yours,

KENTLAND GRAIN CO.

Warren H. Gray

To Whom It May Concern:

We are indeed glad to recommend to the public the firm of Ainsworth-Boone Company of this place.

We find them to be experts in the selection and preservation of seed corn. We feel free to recommend them to anyone needing anything in their line.

They are financially responsible and are strictly honest and honorable in every way.

Yours very truly,

Harlan Grain Co.
C. C. Harlan



HOW TO ORDER

Write Your Name Plainly. Your name, post office and state should be plainly written. If your shipping point is different from your post office address, give both.

How to Send Money. By draft, check, post office money order, or currency if sent by registered letter at your risk. We have confidence in the farmer and do not hesitate to accept his personal check. This is generally the most convenient way to make remittance and is entirely satisfactory to us.

Shipment of Orders. When no time is specified for shipment we use our own judgment and ship at our convenience, which is generally the same week that the order is received, providing cash accompanies the order. However, we are glad to store your seed in our plant until you are ready to use it. Our shelled corn is shipped in strong sacks, and our ear corn in well made crates. We furnish crates and sacks free of charge. When shipments are made to stations that have no agent pre-payment of charges is necessary. If you wish your corn shipped to such stations we ask that you add enough to your remittance to cover charges. If requested, we can tell you how much the charges will be or the same information may be obtained from your station agent.

Parcel Post Shipments. Many of our patrons are taking advantage of the reasonable charges and convenient delivery on parcel post shipments of packages containing one bushel and under.

One peck shelled corn 1st and 2nd zone 18c 3rd zone 34c.

One-half bushel 1st and 2nd zone 34c 3rd zone 63c.

One bushel 1st and 2nd zone 63c 3rd zone \$1.21.

First and second zones include radius of 150 miles and third zone includes radius of 300 miles.

Order Early. Please order as early as possible. This will enable us to give you better service. We will store the corn until you are ready for the shipment. If your order is received in January or February, we can generally fill it with any of the varieties listed in our catalogue. Later in the season our stock is somewhat broken and we may be out of the variety you desire. We never substitute without the consent of the purchaser.

Our Financial Responsibility. We refer you to the Discount and Deposit State Bank or to the Kent State Bank, both of Kentland, Ind. Either of these banks can furnish you with our financial standing if you care to make inquiry. (See Bankers' Letters.)

Our Location. For the benefit of those desiring to visit our plant this winter we wish to inform them that we are located directly across the street from the Pennsylvania station and two blocks east and two blocks south of the New York Central station.

Address:

AINSWORTH-BOONE COMPANY

Kentland, Indiana

ORDER BLANK

OUR ORDER NUMBER

Ainsworth-Boone Company

Breeders and Growers of

PURE BRED SEED CORN

Kentland, Indiana

Amount Enclosed \$ _____ Date _____ 192

Your Name _____
(Very Plainly)

Post Office _____

State _____

Rural Route Number _____

Shipping Station _____
(State if freight must be prepaid)

Remarks:

Date to be shipped _____

By Freight or Express _____

VARIETIES NAMED IN ORDER OF THEIR MATURITY.

Lbs.	Bu.	NAMES OF VARIETIES WANTED <small>As given in our Annual Catalogue</small>	Ear	Shelled	AMOUNT	
					Dollars	Cents
		REID'S YELLOW DENT				
		GOLD STANDARD LEAMING				
		SILVER MINE (White)				
		AINSWORTH'S 90 DAY (Yellow)				
		EARLY YELLOW DENT (Yellow)				
		Total				

PLEASE WRITE THE NAMES OF FIVE FARMERS WHO MIGHT WANT SEED CORN

TEAR ORDER BLANK ON THIS LINE

A Summary of Facts

Concerning

Our Pure Bred Seed Corn

WE are seed corn specialists. We handle no other seeds.

OUR plant is the most modern and best equipped seed corn drying plant in the United States. Our building is absolutely frost proof and contains about three hundred windows and doors which may be thrown open in good drying weather.

WE are the only firm using a wind blast to dry our seed, thus forcing the air through the corn, making our drying system perfect and giving our seed that vigor and vitality that so distinguishes it from other seed.

OUR corn is grown only on land which is best adapted for growing sound, prolific seed. KENTLAND has long been noted for its seed corn, its well drained, sandy, brown silt loam, maturing corn to perfection.

ONLY the select ears are used for seed. All corn unfit for seed is culled out, then dried and hauled to the elevators.

ALL crate corn is placed on racks, thus assuring perfect drying and a seed of high vitality and perfect germination.

WE absolutely guarantee all corn shipped from our plant. A germination guarantee is on every tag and our "money back" agreement goes with every bushel of seed shipped from our plant.

AINSWORTH-BOONE CO.
PURE BRED SEED CORN

SEED CORN

